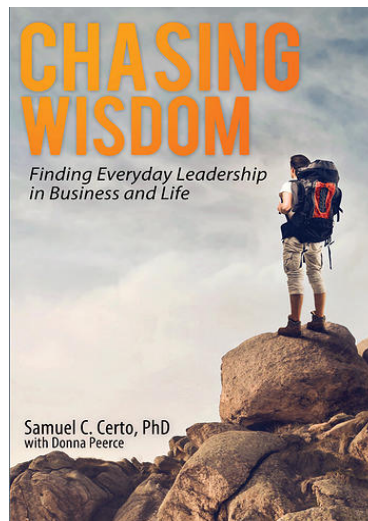


STUDY GUIDE

Chapter 9: The Heart



YOUR NAME: _____

YOUR EMAIL ADDRESS: _____

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The Heart

(Chapter 9)

Directions: You have now finished reading “The Heart” – the ninth chapter in *Chasing Wisdom: Finding Everyday Leadership in Business and Life*. The following activities will help you to review and internalize key points within the chapter. Performing these activities thoughtfully will help you to chase wisdom effectively on your journey to becoming a wiser leader. You will surely enjoy the video exercise: “**Out of the Box Thinking... Will Smith as Chris Gardner Has an Unconventional Interview.**”

Exercise 1: Opening Verse (p. 203) – Fill in the Blanks

_____ your heart above all else, for it _____ the _____ of your life.

Proverbs 4:23 (New Living Translation)

What does this verse mean?

How can you use the meaning of this verse to help you become a wiser leader?

Exercise 2. Brian's Adventure of the Right Heart (p. 204)

What is the main lesson you've learned from Brian's Adventure of the Right Heart about YOU becoming a wiser business leader?

Exercise 3. What is heart? (p. 207)

Heart is your inner _____, the _____ of who you are.

Describe wise leadership based upon YOUR understanding of heart.

Exercise 4. Key Quote (p. 218)

“Wise leaders focus on developing a right business heart as well as monitoring and improving it over time while chasing wisdom in business and life.”

What can you do to become a wiser leader based upon this quote?

Exercise 5. Question for Reflection (p. 219)

What practical steps can you take to become more right-hearted?

Exercise 6. What Else (entire chapter)

What other advice based upon this chapter will help you to be a wiser leader?

Exercise 7. Out of the Box Thinking:

Will Smith as Chris Gardner Has an Unconventional Interview

“THE PURSUIT OF HAPPYNESS” is an American film based upon Chris Gardner’s real struggle with homelessness and raising a young child. As an apparent break, Gardner (played by Will Smith) earns an opportunity to interview for an internship position at a prestigious brokerage house. In a twist of fate, Gardner gets arrested for unpaid parking tickets, is forced to spend the night in jail, and as a result has no choice but to go directly from being released from jail to his prestigious interview in plain, dirty clothes.

Click this box to view an interview highlight:

Chris Gardner’s Unconventional Interview

After viewing the video, thoughtfully respond to the following question(s):

What values does Gardner show in his interview?

Based only upon this video, could you make a case to hire Gardner? Explain.

Exercise 8. YOU and Your Chase (p. 232)

Review the “tips” in this section for becoming a wiser leader. Which “tip” seems most relevant for YOU in your business or life situation?

Why?

If you can think of a “tip” not in this section, please share it.

Exercise 9. Just a Few Facts

Fill in your answers below in the blank spaces. Check your answers on the next page.

1. A _____ should reflect the heart of the business, and the _____ of its owners and managers.
2. Keep in mind that making a _____ is consistent with _____ teaching.
3. _____ are essential _____ about how people should handle themselves.
4. _____ and _____ employees whose hearts already uphold company _____.
5. Build _____ over a _____.
6. Wise leaders establish “_____ Training Programs”.
7. You can learn about a candidate’s heart by being very attentive in an employment interview.

True _____ False _____ (mark correct answer with an “x”)

Answers:

Exercise 1. Opening Verse: Guard, determines, course

Exercise 3. What is heart? Self, spirit

Exercise 9. Just a Few Facts

- 1. Mission, statement, heart (p. 225)**
- 2. Profit, Biblical (p. 227)**
- 3. Values, beliefs (p. 229)**
- 4. Recruit, hire, values (p. 231)**
- 5. Heart, lifetime (p. 234)**
- 6. Values (p. 230)**
- 7. T (p. 231)**