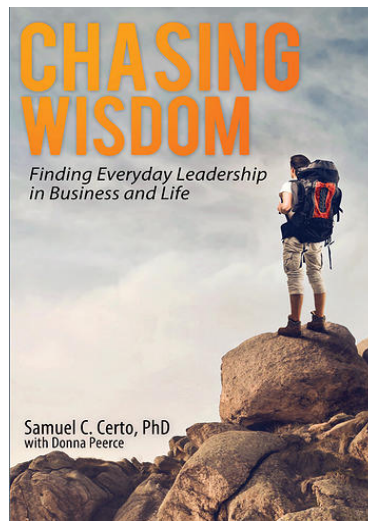


STUDY GUIDE

Chapter 7: Fools



YOUR NAME: _____

YOUR EMAIL ADDRESS: _____

NOTE: Study Guide is copyrighted by Dr. Samuel C. Certo. Permission to use the material can be requested by emailing Dr. Certo. Also, Dr. Certo would like to recognize the valuable contribution to the material in this chapter made by Mofoluso (Mo) Murane, Systems and Electrical Engineer.

Fools

(Chapter 7)

Directions: You have now finished reading “Fools” – the seventh chapter in *Chasing Wisdom: Finding Everyday Leadership in Business and Life*. The following activities will help you to review and internalize key points within the chapter. Performing these activities thoughtfully will help you to chase wisdom effectively on your journey to becoming a wiser leader. You will surely enjoy the video exercise: “**Out of the Box Thinking...Gru Sets Ridiculous Rules**”

Exercise 1: Opening Verse (p. 157) – Fill in the Blanks

The wise will inherit _____ but fools get only _____.

Proverbs 3:35 (NIV)

What does this verse mean?

How can you use the meaning of this verse to help you become a wiser leader?

Exercise 2. The Quietwind Adventure (p. 158)

What is the main lesson you've learned from The Quietwind Adventure about YOU becoming a wiser business leader?

Exercise 3. What is a fool? (p. 160)

A fool is a person who is somewhat deficient in _____, but not an _____ or a person who acts absurdly.

Based upon this definition, describe what fools do?

Exercise 4. Key Quote (p. 166)

“_____ don’t understand a _____ that is filled with _____.”

What can you do to become a wiser leader based upon this quote?

Exercise 5. Question for Reflection (p. 175)

How can understanding Pareto's Law help you to be a wiser leader?

Exercise 6. What Else (entire chapter)

What other advice based upon this chapter will help you to be a wiser leader?

Exercise 7. Out of the Box Thinking:

Gru Sets Ridiculous Rules

“DESPICABLE ME” is a computer-animated comedy. In the movie, Gru is a super-villain operating out of an underground hideout below his suburban home. When Gru adopts and uses three orphan girls to help him steal the moon, he finds their love too formidable to fight. The video clip in this exercise highlights several ridiculous rules that Gru sets that the girls are supposed to follow.

Double Click this Box to View Gru Setting Rules

After viewing the video, thoughtfully respond to the following question(s):

Evaluate Gru’s rules as a basis for disciplining?

What would you suggest to Gru as advice for making more useful rules?

Exercise 8. YOU and Your Chase (p. 178)

Review the “tips” in this section for becoming a wiser leader. Which “tip” seems most relevant for YOU in your business or life situation?

Why?

If you can think of a “tip” not in this section, please share it.

Exercise 9. Just a Few Facts

Fill in your answers below in the blank spaces. Check your answers on the next page.

1. The _____ will often deny, disregard, or rebel against _____.
2. _____ is an interesting topic and would have to be the exact opposite of _____.
3. To avoid _____ in product pricing, wise leaders need to consider both _____ and _____ realism in their quest for _____.
4. Fools _____ others.
5. Fools are overly _____.
6. Fools don't _____ wise conversation.
7. As a redeeming trait, fools are typically good listeners.
True _____ False _____ (mark correct answer with an “x”)

Answers:

Exercise 1. Opening Verse: honor, shame.

Exercise 3. What is a fool? Intellect, idiot

Exercise 9. Just a Few Facts

- 1. Fool, God (p. 178)**
- 2. Fools, wise (p. 157)**
- 3. Foolishness, consumer, fairness, business, fair profit (p. 159)**
- 4. Slander (p. 160)**
- 5. Confident (p. 163)**
- 6. Get (p. 166)**
- 7. F (p. 170)**